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KEY=36 - PALMER ALBERT

Masterpieces of Swiss Entrepreneurship Swiss SMEs Competing in Global Markets

[Springer Nature](#) This open access book focuses on Switzerland-based medium-sized companies with a longstanding export tradition and a proven dominance in global niche markets. Based upon in-depth documentation and analysis of 36 Swiss companies over their entire history, an expert team of authors presents several parallels in the pathways and success factors which allowed these firms to become dominant and operate from a high-cost location such as Switzerland. The book enhances these insights by providing detailed company profiles documenting the company history, development, and how their relevant global niche positions were reached. Readers will benefit from these profiles as they compile a diverse selection of industries, mainly active within the B2B sector, with mostly mature companies (60 years or older than 100 years since founding) and different types of ownership structures including family firms. 'Masterpieces of Swiss Entrepreneurship' brings unique learning opportunities to owners and leaders of SMEs in Switzerland and elsewhere. Findings are based on detailed bottom-up research of 36 companies -- without any preconceived notions. The book is both conceptual and practical. It fosters understanding for different choices in development pathways and management practices. Matti Alahuhta, Chairman DevCo Partners, ex-CEO Kone, Board member of several global listed companies, Helsinki, Finland Start-up entrepreneurs need proven models from industry which demonstrate the various paths to success. "Masterpieces of Swiss Entrepreneurship" provides deep insights highlighting these models and the important trade-offs entrepreneurial teams must consider when choosing the path of high growth or of maximum control, as they are often mutually exclusive. Gina Domanig, Managing Partner, Emerald Technology Ventures, Zurich

Political Game Theory

An Introduction

[Cambridge University Press](#) Political Game Theory is a self-contained introduction to game theory and its applications to political science. The book presents choice theory, social choice theory, static and dynamic games of complete information, static and dynamic games of incomplete information, repeated games, bargaining theory, mechanism design and a mathematical appendix covering, logic, real analysis, calculus and probability theory. The methods employed have many applications in various disciplines including comparative politics, international relations and American politics. Political Game Theory is tailored to students without extensive backgrounds in mathematics, and traditional economics, however there are also many special sections that present technical material that will appeal to more advanced students. A large number of exercises are also provided to practice the skills and techniques discussed.

A Kannada-English Dictionary

THE IMPACT OF THE DIGITAL WORLD ON MANAGEMENT AND MARKETING

[Poltext](#) The book aims to give an insight into the multifacetedness of changes the Internet - referred to here as the digital world - triggers in both theory and practice of marketing and management. The book has been divided into 5 subject areas, i.e. management, strategy, communications, brand, and consumer, all of which act as the main themes of subsequent chapters.

Principles of Digital Communication and Coding

[Courier Corporation](#) Written by two distinguished experts in the field of digital communications, this classic text remains a vital resource three decades after its initial publication. Its treatment is geared toward advanced students of communications theory and to designers of channels, links, terminals, modems, or networks used to transmit and receive digital messages. The three-part approach begins with the fundamentals of digital communication and block coding, including an analysis of block code ensemble performance. The second part introduces convolutional coding, exploring ensemble performance and sequential decoding. The final section addresses source coding and rate distortion theory, examining fundamental concepts for memoryless sources as well as precepts related to memory, Gaussian sources, and universal coding. Appendixes of useful information appear throughout the text, and each chapter concludes with a set of problems, the solutions to which are available online.

The Gun Digest Book of Combat Handgunnery

[Gun Digest Books](#) This book can save your life! The best defense for any scenario is to be prepared. The Gun Digest Book of Combat Handgunnery prepares you for potential life-threatening situations with practical instruction and expert guidance. Author Massad Ayoob teaches you the skills to keep you and your family safe in any violent encounter, including: Selecting the right pistol, ammunition and holster How to use and accessorize your handgun Close-quarter battle techniques used by law enforcement and the U.S. military In addition to the tactical aspects of self-defense, Ayoob also covers practical information about selecting a used handgun and the legal aspects of self-defense with a firearm. Firearms technology and tactics change throughout the years, which is why the updated 6th edition of The Gun Digest Book of Combat Handgunnery is essential to the well-being of you and your family. Remember, your best defense is to be prepared.

The Roosevelt Red Record and Its Background

[Kenilworth, Ill. ; Chicago : The author](#) **Second printing, October, 1936.**

Troubleshooting Injection Moulding

[iSmithers Rapra Publishing](#) **Annotation Injection moulding is one of the most commonly used processing technologies for plastics materials. Proper machine set up, part and mould design, and material selection can lead to high quality production. This review outlines common factors to check when preparing to injection mould components, so that costly mistakes can be avoided. This review examines the different types of surface defects that can be identified in plastics parts and looks at ways of solving these problems. Useful flow charts to illustrate possible ways forward are included. Case studies and a large b257 of figures make this a very useful report.**

Patents and Innovation Trends and Policy Challenges

Trends and Policy Challenges

[OECD Publishing](#) **Few systematic economic evaluations have been carried out on patent system to better inform policy choices. This report, which covers a range of areas, and highlights some issues that policy makers should address in the near future, including ...**

Canada at the Universal Exhibition of 1855

Global Outsourcing and Offshoring

An Integrated Approach to Theory and Corporate Strategy

[Cambridge University Press](#) **Companies are increasingly asking which of their value chain activities are best performed within their own company and which may be outsourced. In addition, they are also considering which pieces of their value chain may be better performed abroad. These interrelated decisions concerning outsourcing and offshoring have not only changed entire industries, they have also transformed the lives of people across the world. Hundreds of millions of jobs in emerging nations have been the direct result of outsourcing and offshoring decisions. At the same time, many people in the developed world have lost their jobs because a company has been able to find a cheaper alternative. Featuring contributions from scholars in eleven different countries, this book was the first to examine the theory and practice of outsourcing and offshoring simultaneously. It includes studies of a variety of different industries, including pharmaceuticals, automobiles, medical records, appliances, human resource management and telecommunications.**

Dictionary of the French and English Languages

The Theology of Justin Martyr

[Рипол Классик](#)

Agrindex

The Handbook of Global Outsourcing and Offshoring

[Springer](#) **This book offers a broad perspective on issues relating to the sourcing of systems and business processes in a national and global context, examining the client's and the vendor's involvement in sourcing relationships by putting the emphasis on the capabilities that each side should develop as a result of their interactions with each other.**

IELTS Language Practice

English Grammar and Vocabulary

[Macmillan Elt](#) **This popular and reliable series is aimed at all students preparing to sit their IELTS exams. It retains many of the features which make this series so popular: clear grammar explanations, themed vocabulary units to contextualise words and phrases, and a variety of exercise types to provide plenty of practice. This is the ideal accompaniment for any IELTS student or preparation class.**

Caroline Gordon

A Biography

[Oxford University Press, USA](#) **Traces the life of the Southern novelist and looks at her relationship to a circle of modern writers that included Euroda Welty and Scott Fitzgerald**

Annual Administration Report

Sixguns

[Ravenio Books](#) **“Over half a century has passed since I cut my teeth on an old .36 Navy Colt. For 40 years I have almost never been out of easy reach of a good sixgun. Thirty years I spent in the saddle, packing, punching cows and breaking saddle brones. The sixgun was worn just as regularly as my pants and many times was much more important to my existence. It pulled me out of several tight scrapes with wild horses, wilder cattle and some big game. Though I have witnessed several gun fights, have had guns pulled on me and have been shot at several times, I have never had to use my gun on a man. Several times it was touch-and-go and perhaps only the current knowledge that I was both fast and accurate with a sixgun saved me from being embroiled. Though I do not recommend a sixgun for big game, thirty head of big game have fallen to mine, including elk, bear, deer, cougar, mountain goat and javelina. I have also trailed up a great many big game animals of various species that were wounded by sportsmen and then I finished them off. No record was kept of these or the many coyotes, bobcats and lesser game, or the livestock I have had to kill.” This classic includes the following chapters: Introduction I. History of the Sixgun II. Selecting the Handgun III. Learning To Shoot IV. Sixgun Sights V. Long Range Shooting VI. Game Shooting VII. Double Action Shooting VIII. Gun Rigs and Holsters IX. Quick Draw and Hip Shooting X. Gun Fighting XI. Revolver Versus Auto Pistol XII. Aerial and Trick Shooting XIII. Slip Shooting, Fanning, Cavalry Guns XIV. Loading and Management of Cap and Ball Sixguns XV. Repairs, Remodeling, Resighting XVI. A Bullet Chapter XVII. Cartridge Reloading XVIII. Selection of Cartridges XIX. Ornamentation, Barrel Lengths, Balance, Velocities XX. Care and Cleaning Supplement**

Tools for Homesteaders, Gardeners, and Small-scale Farmers

A Catalog of Hard-to-find Implements and Equipment

[Mitchell Beazley](#)

The Ultimate in Rifle Accuracy

This book contains the information needed to extract the best performance from your rifle. It is an up-to-date picture of what goes on in creating and shooting the ultimate in accurate rifles.

The International System of Units

Physical Constants and Conversion Factors

Solutions Manual to Accompany Organic Chemistry

[Oxford University Press, USA](#) **This text contains detailed worked solutions to all the end-of-chapter exercises in the textbook Organic Chemistry. Notes in tinted boxes in the page margins highlight important principles and comments.**

Damnation Marked

An Urban Fantasy Novel

[SM Reine](#) **There’s something in the earth deep below Elise Kavanagh’s territory. A shadow is falling upon local demons to devour their flesh and harvest their souls. And it’s coming for Elise next. The Union has an easy way out. They want to send Elise into hiding again with her former partner, James Faulkner. All she has to do is surrender the territory and trust that they can protect the ethereal ruins, the dark gate, and the city she’s come to know as home. Greater powers have other plans for Elise and her fabled power as Godslayer-plans that mean surrendering her life and blood to the most powerful demon alive. But if she descends, there’s no turning back. Once she gazes into the abyss, it will gaze back into her...and Elise will be damned forever.**

Junior Theory Level 1

Junior Theory Level 1 - a foundational music theory book specifically designed for children aged 4-7.

Aristotle's De Motu Animalium

[Princeton University Press](#) **Available for the first time in paperback, this volume contains text with translation of De Motu Animalium, Aristotle's attempt to lay the groundwork for a general theory of the explanation of animal activity, along with commentary and interpretive essays on the work.**

The Foreign Vocabulary of the Qur'ān

BRILL Republication of Arthur Jeffery's important study, "The Foreign Vocabulary of the Qur'ān," offers a new generation of scholars and students access to this foundational text. Arranged in Arabic alphabetical order, Jeffery's compendium of philological scholarship remains an indispensable tool for any serious study of Qur'ānic semantics. Drawing upon etymological examination of languages such as Greek, Persian, Syriac, Ethiopic, Coptic and Nabataean, Jeffery's work illuminates the rich linguistic texture of Islam's holy book. His lengthy introductory essay explores the exegetical analysis offered by medieval Muslim commentators as well as the insights provided by more recent research.

Bob and Tom Get a Dog

"Siblings Bob and Tom get a dog with spots. This A-level story uses decodable text to raise confidence in early readers. The book uses a combination of sight words and short-vowel words in repetition to build recognition. Original illustrations help guide readers through the text."--

Design Noir

The Secret Life of Electronic Objects

Bloomsbury Publishing The first book to be published on the work of their partnership (in 2001), *Design Noir* is the essential primary source for understanding the theoretical and conceptual underpinnings for Dunne & Raby's work. Consisting of three elements - a 'manifesto' on the possibilities of designing with and for the 'secret life' of electronic objects; notes for an embryonic network of critical designers and, most famously, the presentation of the Placebo Project - a prototype for a critical design poetics enacted around electronic furniture-objects - *Design Noir* offers an in-depth exploration of one of the most seminal design projects of the last two decades, one that arguably initiated speculating through design in its contemporary forms. By detailing the logic and character of the objects that were constructed; the involvement of users with these objects over-time, and in the creation of a new kinds of spatially and temporally distributed moments of critique and engagement with things, *Design Noir* presents the case-study of the Placebo project as a far more complex and subtler project than is often thought. As a bold and in many ways unprecedented experiment in design writing and book designing, *Design Noir* is itself an instance of the speculative propositional design it expounds.

The Poetical Works of Samuel Taylor Coleridge

Government Reports Announcements & Index

Coffee

Production, Quality and Chemistry

Royal Society of Chemistry Coffee is one of the most popular drinks in the world but how does the production influence chemistry and quality? This book covers coffee production, quality and chemistry from the plant to the cup. Written by an international collection of contributors in the field who concentrate on coffee research, it is edited expertly to ensure quality of content, consistency and organization across the chapters. Aimed at advanced undergraduates, postgraduates and researchers and accompanied by a sister volume covering how health is influenced by the consumption of coffee, these titles provide an impactful and accessible guide to the current research in the field.

Early Christian Thought and the Classical Tradition

Studies in Justin, Clement, and Origen

Oxford University Press on Demand This enlightening study examines the relationship of the early Christians to the classical tradition. Based on the work of the Christian thinkers, Justine, Clement of Alexandria, and Origen, and existing pagan criticism of the Church, the book illustrates how rejection of the classical tradition combined with profound acceptance of its humanism were synthesized by the early Church.

Weedopedia

An A to Z Guide to All Things Marijuana

Simon and Schuster Discover everything you've ever wanted to know about marijuana all in one place with this authoritative A-to-Z guide to cannabis! What's a wake and bake? Who is Mitch Hedberg? What does Louisa May Alcott have to do with cannabis? And what exactly is the difference between a bong and a bubbler? Now you can "weed" all about it and find all the answers and more with this entertaining and updated edition of *Weedopedia*, your guide to everything marijuana—from the best movies to watch while high to cannabis slang and terminology. Whether you're interested in learning more about all things marijuana, or if you want something entertaining to read while enjoying a toke, this book is the one-stop-shop for all your weed-related needs.

Notations 21

Mark Batty Pub Drawing inspiration from John Cage's, *Notations*, *Notations 21* features illustrated musical scores from more than 100 international composers, all of whom are making amazing breakthroughs in the art of notation. These spectacularly beautiful and fascinatingly creative visual pieces not only make for exciting music, but inspiring visual art as well. The scores are accompanied by written contributions from the artists that explore every facet of their creative processes, from inspiration to execution. Contributors include the likes of Karlheinz Stockhausen, Earle Brown, Halim El-Dabh, Joan La Barbara, and Yuji Takahashi, as well as emerging composers whose compositions are also visually astounding and important. In the spirit of honoring the 40th anniversary of Cage's seminal book, while furthering it in a 21st century context, a portion of the sales will be donated to the Foundation for Contemporary Performing Arts.

Lang's German-English Dictionary of Terms Used in Medicine and the Allied Sciences

The Rave Diet & Lifestyle

[Dauphin Publications](#) Explains why the U.S. government guidelines for nutrition are anything but healthy. Links the eating of an animal-based diet with heart disease, cancer, diabetes and other serious health problems. Introduces the RAVE diet, which consists of no refined foods, no animal foods, no vegetable oils, no exceptions & exercise. Also discusses the devastating effects on the environment of a meat-eating nation.

The Pistol Shooter's Book

Drawing

A Creative Process

[Wiley](#) "Drawing relies on a clear vision. It also requires thought which, in, turn, builds understanding. Drawing cannot be detached from seeing and thinking about the fundamental nature of the subject matter being represented. The knowledge and understanding gained through drawing from life directly enhances our ability to draw from the imagination. Just as thought can be put into words, ideas can be made visible in a drawing to promote visual thinking and further stimulate the imagination. Once what is seen or imagined is made visible in a drawing, the image takes on a life of its own and communicates graphically. However eloquently or crudely, all drawings, speak to the eye." From the Preface . Francis D.K. Ching

The Little Dental Drug Booklet

[Lexi-Comp Incorporated](#) A pocket-sized book that is designed as a quick reference for the drugs most commonly used in dental practice. It includes practical, practice-oriented suggestions made by dental professionals and a section on prescription writing and prescription requirements. It also covers specific medical situations and the appropriate medications to be used.